

Job Title

Retail Salesperson

Job Summary

- Accepts payment, makes change in customer accounts, maintains Cricket Wireless store displays
- Communicate efficiently and effectively to offer and sale all products offered by the company Cricket Wireless

General Accountabilities

- Sell wireless phones and services efficiently
- Stock shelves, counters, or tables with merchandise to promote sales
- Deliver outstanding customer service to retain and gain customers
- Orders merchandise for customers when it's not in stock
- Answers customer's questions concerning price, and use of merchandise
- Accepts payments and makes changes when needed
- Cleans shelves, counters, or tables
- Ensures store, backroom, and bathroom cleanliness
- Make sure store appearance is exactly as shown in CPOG website and items missing must be ordered through CPOG website for your store location
- Removes and records amount of cash in register at beginning and end of shift
- Calculates sales discount to determine price
- Keeps sales record, prepares inventory of stock, notify when merchandise is missing by emails only
- Training and reading Cricket Wireless new materials and information released on Insight and Exceed to stay up to date with promotions
- Participate in meetings and marketing events inside and outside of the store
- Promote store locations as needed with approved Cricket Wireless flyers and advertisements
- Part Timer Sales requirements: 15 Cricket Protect/15 Auto Bill Pay, minimum 40 sales, \$700 accessories
- Full Timer Sales requirements: 25 Cricket Protect/25 Auto Bill Pay, minimum 50 sales, \$700 accessories
- Always be in approved Cricket Wireless attire ordered through Cricket Couture
- *The company reserves the right to add or change duties at anytime.

Job Qualifications

- Reliable Transportation, willing to work weekends, and holidays at various locations as needed
- Education: High School diploma or equivalent
- Experience: Some previous work-related experience
- Spanish language is required

Skills

- Excellent verbal and written communication skills
- Proficient computer skills
- Mathematics and problem solving
- Customer service orientated
- High energy with a positively inviting personality

I, _____, acknowledge that I have read and understood the above Job Description. If I fail to comply, it can result in job suspension and/or termination.

X _____

Date: _____